

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03

INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02

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R 151905Z APR 76

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 9880

INFO AMEMBASSY WARSAW

AMEMBASSY PRAGUE

AMEMBASSY BUDAPEST

AMEMBASSY MOSCOW

USMISSION USBERLIN

AMEMBASSY SOFIA

AMEMBASSY BRUSSELS

AMEMBASSY BONN

USMISSION EC BRUSSELS

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E.O. 11652: N/A

TAGS: ETDR ECEM EEWT

SUBJECT: POLISH FOREIGN TRADE MINISTER'S VISIT TO  
PARIS.

1. SUMMARY: POLISH MINISTER FOR FOREIGN TRADE  
AND MARITIME COMMERCE WAS IN PARIS FROM MARCH 31 -  
APRIL 2 FOR AN OFFICIAL VISIT TO PROMOTE TRADE BETWEEN  
FRANCE AND POLAND AND TO CONTINUE PREPARATIONS FOR  
POLISH PRIME MINISTER'S VISIT TO PARIS IN MAY. END  
SUMMARY.

2. POLISH MINISTER FOR FOREIGN TRADE AND MARITIME  
COMMERCE, JESSY OLSZEWSKI, PAID OFFICIAL THREE-DAY  
(MARCH 31 - APRIL 2) VISIT TO PARIS AT INVITATION OF  
FRENCH MINISTER FOR FOREIGN TRADE, RAYMOND BARRE.

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OLSZEWSKI WAS RECEIVED IN PARIS BY FRENCH PRIME

MINISTER, ECONOMIC AND FINANCE MINISTER, MINISTER FOR INDUSTRY AND RESEARCH, AS WELL AS HIS COUNTER-PART MINISTER FOR FOREIGN TRADE. ANNOUNCED PURPOSE OF VISIT WAS TO INTENSIFY TRADE BETWEEN FRANCE AND POLAND WITH PARTICULAR EMPHASIS ON RE-DRESSING UNBALANCED BILATERAL TRADE CURRENTLY FAVORING FRANCE. FRENCH EXPORTS TO POLAND IN 1975 WERE UP 49 PERCENT OVER 1974 TO 2,681 MILLION FRANCS. AN OFFICIAL OF FOREIGN MINISTRY'S ECONOMIC SECTION COMMENTED IT UNLIKELY THIS RATE OF INCREASE WILL BE MAINTAINED IN 1976. FRENCH IMPORTS FROM POLAND IN 1975 AMOUNTED TO 1,511 MILLION FRANCS, UP 20 PERCENT OVER 1974. IN STATEMENT TO PRESS OLSZEWSKI PREDICTED A FRENCH-POLISH TRADE DEFICIT FOR 1976 OF 2,070 FRANCS (450 MILLION DOLLARS). PURPOSE OF OLSZEWSKI'S VISIT WAS ALSO TO PREPARE FOR VISIT TO PARIS BY POLISH PRIME MINISTER JAROSZEWICZ, PLANNED FOR NEXT MONTH AT WHICH TIME ADDITIONAL TRADE AGREEMENTS ARE ANTICIPATED.

3. IN CONTEXT OF FRENCH-POLISH ECONOMIC COOPERATION AGREEMENTS SIGNED IN JUNE 1975 SEVERAL NEW CONTRACTS HAVE BEEN SIGNED OR ARE IN NEGOTIATING STAGES. THE FRENCH FIRM PECHINEY UNGINE KUHLMAN (PUK) SIGNED AN AGREEMENT WITH POLISH FIRM "CIECH" WHICH PROVIDES FOR TRIPLING BY 1980 OF TRADE BETWEEN TWO FIRMS (FROM 40 MILLION FRANCS TO 120 MILLION FRANCS EACH WAY). FOREIGN MINISTRY'S ECONOMIC REFERENT DESCRIBED AGREEMENT AS A LOOSE BARTER ARRANGEMENT UNDER WHICH PUK WILL EXPORT VARIOUS CHEMICAL PRODUCTS (DYES, SOLVENTS, TRIPOLY-PHOSPHATES, AND BLACK OF ACETYLENE FOR USE IN MANUFACTURING BATTERIES). PUK IN EXCHANGE WILL IMPORT SULPHUR AND CHEMICAL PRODUCTS INCLUDING ACETIC ACID AND ANTHRACENE FOR USE IN DYE MANUFACTURING. RHONE-POULENC SIGNED AGREEMENTS FOR INCREASED PURCHASES OF POLISH SULPHUR AND WILL EXPORT TO POLAND PHARMACEUTICALS, AROMATICS, AND PETRO-CHEMICAL PRODUCTS. FRENCH FIRM NOVOTEL WAS AWARDED A FIRM CONTRACT TO CONSTRUCT TEN HOTELS IN POLAND. OTHER AGREEMENTS UNDER NEGOTIATION ARE BID BY BERLIET FOR BUSES, RENAULT'S PARTICIPATION IN EXPANSION OF PORT OF GDANSK, AND CONSTRUCTION OF LIMITED OFFICIAL USE

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FERTILIZER FACTORY BY CREUSOT-LOIRE. NEW ACCORDS ARE EXPECTED DURING THE UPCOMING VISIT OF POLISH PRIME MINISTER.  
GAMMON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE PROMOTION, ECONOMIC COOPERATION, MINISTERIAL VISITS, DIPLOMATIC DISCUSSIONS, TRAVEL REPORTS, CONTRACTS  
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**Copy:** SINGLE  
**Draft Date:** 15 APR 1976  
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**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Film Number:** D760144-0739  
**From:** PARIS  
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**Image Path:**  
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**Previous Classification:** LIMITED OFFICIAL USE  
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**TAGS:** ETRD, ECEM, EEW, PL, FR, (OLSZEWSKI, JESSY), (BARRE, RAYMOND)  
**To:** STATE  
**Type:** TE  
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